

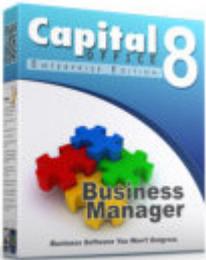
Capital 8

OFFICE

Accounting, ERP, CRM & WMS

'Business Software You Won't Outgrow'

Financials, Accounting & Business Management



CAPITAL Business Manager V8 is an integrated Australian accounting and business management solution designed for small to mid sized companies. It has a strong focus on inventory control, warehouse management, distribution/wholesale, service management (such as field service with call scheduling) and job costing, production/assembly, hire/rental, and assets with scheduled maintenance.

It also incorporates a full range of financial management functions for business, such as cash manager, general ledger and GST reporting.



Highlights

Available in 5+, 10+ and 15-100+ editions to match your company budget.

- ✓ Financial and business activity graphical dashboards.
- ✓ Powerful visual form and report design tool: *CAPITAL Visual Forms Builder*.
- ✓ Up to 10 different transaction types such as invoices, quotes, purchase orders, sales orders, return authorisations, stock transfers, etc.
- ✓ Visual *Screen Editor* tool provides a drag and drop interface for changing your master screen presentation and database contents. I.e., add custom fields or remove unwanted fields.
- ✓ Bulk email, fax or print remittances and statements or individually email orders and quotes.
- ✓ Talks to Microsoft Office: reads and natively writes Excel spreadsheets.
- ✓ Synchronizes customers, suppliers, tasks and calendar items with Outlook.
- ✓ SMS customers, suppliers, your technicians and other contacts.
- ✓ Google Maps integration.
- ✓ Creates and prints barcodes without additional hardware or software.
- ✓ Customizable menu system by user.
- ✓ Powerful scripting language can seamlessly automate complex tasks.
- ✓ No close period procedures!



Features

- ✓ General ledger
- ✓ Customer accounts
- ✓ Supplier accounts
- ✓ Cash management
- ✓ Collections management
- ✓ Sales orders & back orders
- ✓ Quotations
- ✓ Multi-location stock control with 'in transit' stock transfers
- ✓ Purchase orders, stock returns and stock receipts
- ✓ Customer return authorities
- ✓ Service manager with job costing
- ✓ Drag & drop technician job scheduling
- ✓ Hire/rental manager
- ✓ Foreign currencies
- ✓ Shipment/landed costing
- ✓ Product assembly manager
- ✓ Tasks & reminders
- ✓ System calendar for reminders, appointments, quotes, scheduled jobs, etc.
- ✓ Asset manager
- ✓ Scheduled maintenance
- ✓ End to end serial and batch number tracking

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Customer Relationship Management

CAPITAL's Sales Force Manager V8 provides a structured solution for managing your sales team's workload, customer and prospect contacts, sales opportunities, sales forecasting with lead tracking, appointments and tasks, and follow-up customer service and support management.



Features

- ✓ Customizable contact management screen for tracking customers, suppliers, prospects & associates.
- ✓ Full contact communication history tracking.
- ✓ Contact & appointment scheduling.
- ✓ To-do/action list management.
- ✓ Sales funnel/pipeline (opportunity) management
- ✓ Track lead referral, lead type, probability of closing, stage of opportunity, etc. Calculate weighted average probable sales in pipeline.
- ✓ Quote, order & invoice directly from within CRM.
- ✓ Manage service or project work.
- ✓ Customer special pricing.
- ✓ Sales performance analysis by salesperson.
- ✓ Sales analysis by area, territory, state, postcode, region, product group, product family, customer, customer category, supplier & user defined.
- ✓ Sales commission analysis.
- ✓ Supports multiple opportunities per prospect or company.
- ✓ Identify suitable customers for the launch of new products.
- ✓ Incident/support issue tracking
- ✓ Bulk Email Wizard
- ✓ Import & view client email

Total Integration

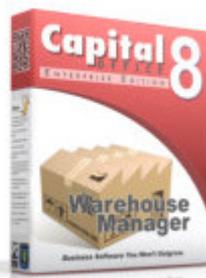
There are lots of great CRM systems around... What makes CAPITAL's Sales Force Manager unique? The short answer is total integration with your business system - *CAPITAL Business Manager V8*. Special pricing, credit limits, stock availability, quoting, entering orders or producing invoices can all be performed seamlessly without exiting your customer relationship manager. And if you work on projects or perform field service work, then your service management system is totally integrated into your sales system.



Scan & Pack Warehouse Management

CAPITAL Warehouse Manager V8 administers the movement and storage of products and materials entering and leaving your warehouse.

Computer directed picking/packing, accurate stock levels, and computer directed 'putaway' are the central functions of Warehouse Manager. Used in conjunction with basic or sophisticated barcode scanning and data capture, a 'WMS' has the potential to decrease labour costs (by improving efficiency), improve customer service, and increase inventory accuracy.



Highlights

- ✓ Fully integrated with Australian accounting software
- ✓ Paper based or paperless picking & packing
- ✓ Scanning of received & dispatched goods
- ✓ Mobile stocktaking
- ✓ Integrated barcode solutions
- ✓ Interface via EDI, XML and other data formats



**Business Software
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